

The Dynapac smallest paver - the F80W has been very well received by the markets. As the F80W has been used for some time now, we took the opportunity to get some feedback from Mr. Rene Jauk, the CEO at Bau Power group AB and Mathieu Boone, Sales rep at Van der Spek.

## UP YOUR GAME – *Dynapac mini paver F80W*

### Why should one consider the F80W mini paver for their business?

#### A BETTER SOLUTION

Some of our customers focus on construction of bicycle & walking paths and landscaping job. We used to offer the Dynapac F1200 but it's a bigger machine packed with features. For narrow paving jobs, the F1200 is often considered investment heavy. The F80W is simply a better solution for such construction job requirements.

#### NEW CUSTOMERS

We also see that it opens doors to new customer segments. The F80W is attracting those who want to enter the paving business. It's a valuable addition to the range of Dynapac road construction equipment we offer.

#### NEW RENTAL BUSINESS

Quite a few of our customers like to rent the F80W. It's working quite well for both parties.

"We have both rental and demo equipment that we provide to our customers for trial runs. You can rent the machine including the operator from us," says Mr. Rene Jauk, CEO at BauPower Group

### Where do you think you can get the most out of the F80W?

#### NARROW OR TIGHT PAVING SPACES

Think of small & tight areas like driveways or small parking lots. Think of narrow but long stretches like bicycle or walking paths, waterline projects. The F80W is a three wheeled mini paver constructed for such applications where a tight turning radius and compact dimensions matter. The F80W can fit in a trench or milled-out section which is wider than around 85cm / 2.8 ft.

### What do you believe the customers appreciate the most about the F80W?

#### EASY TRANSPORT BY TRAILER

When you buy such an equipment you expect it to work in tight spaces and it does that beautifully. Now, if you can move the equipment on a trailer with your pick-up truck – that adds a whole new dimension. And that is what our customers like about the F80W

#### DON'T COMPROMISE ON QUALITY

Invariably, in tight spaces where you can't get a small paver, you end up doing the job with mini excavators & a lot of manual labor with shovels. It gets the job done but you know it's slow, impractical and most often the paving result is not very clean. It's a compromise as you did not have a choice. The F80W is the solution to this problem. You don't have to compromise anymore.

The F80W comes with a heatable vibrating screed. You get a mat surface that is even and pre-compaction is much better because of vibrating screed. Once more – don't compromise on quality.

#### ECONOMIC

We have relatively small companies that focus on landscaping job, bicycle & walking paths. The Dynapac F1200 could be an option but then it's a bigger and different machine with more features. And hence it ends up being investment heavy. The F80W closes this portfolio gap nicely. If you are a small business or a start-up company who wants to get into the road construction business - the F80W is what probably you should start with. It's a simple and easy to use machine meaning you learn to operate it fast.

*We have demo equipment that we provide to our customers for trial runs. You can also rent the machine including the operator from us.*

*Rene Jauk, CEO, BauPower Group*



*The F80W is a great option for small landscaping companies who pave small and narrow area - path, driveways etc. and larger companies paving bicycle and walking lanes where the width is less than 1,2m / 4ft.*

*Mathieu Boone, Sales rep, Van der Spek*